

Colin Stocker ACIB, Dip CRM, Dip LS

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Colin is an experienced Senior Manager with diverse experience in helping SME businesses develop through periods of change.

KEY SKILLS

Financial/Business Planning

- Preparation of Business Plans to support their business ideas/growth plans.
- Provide advice around financial and non-financial performance to businesses, leading to action planning and monitoring systems
- Provide strategic planning guidance, using business modelling to identify strengths and weaknesses.
- Provide support in turnaround situations to help identify and prioritise actions to improve performance.
- Strengths: Strategic, Financial and Business Planning, Mentoring, Human Resources and Business Turnaround.

Human Resources

- Experienced in people management processes and systems, including contract reviews, staff handbooks and appraisal processes for staff development.
- Change management processes within organisations at critical stages in development requiring change in systems, structures, processes and operations.

Training and Development

- Senior tutor with NatWest at their technical training centre designing and delivering courses to staff from across UK.
- Training Manager, designing course material and leading 6 tutors responsible for the delivery of a range of courses to clerical and management staff.
- Development of staff through delivery of Appraisal and Quality Service developmental programmes.
- SFEDI accredited Business Mentor.

CAREER HISTORY

- Colin had a successful career in financial services, including front line roles in Human Resources, Credit Control, Administration, Branch Management and Relationship Management.
- Colin has very successfully worked with portfolios of 60-200 SME businesses ranging from start-ups to larger corporates and across all sectors
- As Senior Relationship Director, he has used his wealth of experience to help many businesses improve performance and increase profitability in an ever changing economic landscape.

PERSONAL INFORMATION

Colin enjoys most sports and is a keen Tennis and Squash player. Married with three adult children and an ever growing number of wonderful grandchildren.

CONTACT

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